

# **Exhibit C**

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County of Santa Clara, California

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SUPERIOR COURT OF THE STATE OF CALIFORNIA  
COUNTY OF SANTA CLARA

MARK FICHTNER, individually and on  
behalf of all others similarly situated,

Plaintiff

v.

ADOBE SYSTEMS INC., APPLE INC.,  
GOOGLE INC., INTEL CORP., INTUIT  
INC., LUCASFILM LTD., PIXAR, AND  
DOES 1-200,

Defendants.

Case No.

111 CV 204187

CLASS ACTION

**COMPLAINT FOR VIOLATIONS OF:**  
**(1) THE CARTWRIGHT ACT (BUSINESS**  
**AND PROFESSIONS CODE**  
**SECTIONS 16720, ET SEQ.);**  
**(2) BUSINESS AND PROFESSIONS CODE**  
**SECTION 16600; AND**  
**(3) THE UNFAIR COMPETITION LAW**  
**(BUSINESS AND PROFESSIONS CODE**  
**SECTIONS 17200, ET SEQ.)**

DEMAND FOR JURY TRIAL

AMOUNT DEMANDED EXCEEDS \$25,000

Plaintiff Mark Fichtner, individually and on behalf of all others similarly situated  
("Plaintiff"), complains against defendants Adobe Systems Inc., Apple Inc., Google Inc., Intel  
Corp., Intuit Inc., Lucasfilm Ltd., Pixar, and DOES 1-200 (collectively, "Defendants"), upon

1 knowledge as to himself and his own acts, and upon information and belief as to all other matters,  
2 alleges as follows:

3 **I. SUMMARY OF THE ACTION**

4           1. This class action challenges a conspiracy among Defendants to fix and  
5 suppress the compensation of their employees. Without the knowledge or consent of their  
6 employees, Defendants' senior executives entered into an interconnected web of express  
7 agreements to eliminate competition among them for skilled labor. This conspiracy included: (1)  
8 agreements not to actively recruit each other's employees; (2) agreements to provide notification  
9 when making an offer to another's employee (without the knowledge or consent of that  
10 employee); and (3) agreements that, when offering a position to another company's employee,  
11 neither company would counteroffer above the initial offer.

12           2. The intended and actual effect of these agreements was to fix and suppress  
13 employee compensation, and to impose unlawful restrictions on employee mobility. Defendants'  
14 conspiracy and agreements restrained trade and are per se unlawful under California law.  
15 Plaintiff seeks injunctive relief and damages for violations of: California's antitrust statute,  
16 Business and Professions Code sections 16720 *et seq.* (the "Cartwright Act"); Business and  
17 Professions Code section 16600 ("Section 16600"); and California's unfair competition law,  
18 Business and Professions Code sections 17200, *et seq.* (the "Unfair Competition Law").

19           3. In 2009 through 2010, the Antitrust Division of the United States  
20 Department of Justice (the "DOJ") investigated Defendants' misconduct. The DOJ found that  
21 Defendants' agreements violated federal antitrust laws and "are facially anticompetitive because  
22 they eliminated a significant form of competition to attract high tech employees, and, overall,  
23 substantially diminished competition to the detriment of the affected employees who were likely  
24 deprived of competitively important information and access to better job opportunities." The  
25 DOJ concluded that Defendants' agreements "disrupted the normal price-setting mechanisms that  
26 apply in the labor setting."

27           4. The DOJ has confirmed that it will not seek to compensate employees who  
28 were injured by Defendants' agreements. Without this class action, Plaintiff and members of the

1 class will not receive compensation for their injuries, and Defendants will continue to retain the  
2 benefits of their unlawful collusion.

3 5. Plaintiff does not seek any relief under Section 4 of the Clayton Act,  
4 15 U.S.C. section 15.

5 **II. JURISDICTION AND VENUE**

6 6. This Complaint is filed, and these proceedings are instituted, pursuant to  
7 California Business and Professions Code sections 16600, 16750(a), 17203, and 17204, to  
8 recover damages and to obtain other relief that Plaintiff and members of the class have sustained  
9 due to violations by Defendants, as hereinafter alleged, of the Cartwright Act, Section 16600, and  
10 the Unfair Competition Law.

11 7. Venue as to the Defendants is proper in this judicial district pursuant to the  
12 provisions of California Business and Professions Code section 16750(a) and California Code of  
13 Civil Procedure sections 395(a) and 395.5.

14 8. A majority of all class members are citizens of California and were citizens  
15 of California during the Class Period, as herein defined.

16 9. All Defendants are citizens of the State of California and all Defendants  
17 maintain their principal places of business in California.

18 10. Plaintiff's causes of action arose in the County of Santa Clara, and  
19 Defendants are within the jurisdiction of this Court for purposes of service of process. Adobe  
20 Systems Inc., Apple Inc., Google Inc., Intel Corp., and Intuit Inc. maintain their principal places  
21 of business in the County of Santa Clara and, collectively, employed at least 98% of the Class, as  
22 herein defined.

23 11. California Superior Court for the County of Santa Clara is the proper forum  
24 for this action, in the interests of justice and in the totality of the circumstances. Far greater than  
25 one-third of the class members are citizens of California. All Defendants are citizens of  
26 California. The claims asserted herein involve matters that are primarily in California's interest,  
27 and the claims asserted herein will be governed by California law. California has a distinct nexus  
28

1 with class members, the alleged harm, and Defendants. The number of class members in  
2 California is substantially higher than in any other state.

3 12. California Superior Court for the County of Santa Clara is also the most  
4 convenient forum for the parties and witnesses.

5 13. This Court has personal jurisdiction over each Defendant as co-  
6 conspirators as a result of the acts of any of the Defendants occurring in California in connection  
7 with Defendants' violations of the Cartwright Act, Section 16600, and/or the Unfair Competition  
8 Law. No portion of this Complaint is brought pursuant to federal law.

9 **III. CHOICE OF LAW**

10 14. California law applies to the claims of Plaintiff and all Class Members.  
11 Application of California law is constitutional, and California has a strong interest in deterring  
12 unlawful business practices of resident corporations and compensating those harmed by activities  
13 occurring in and emanating from California.

14 15. California is the State in which Defendants negotiated, entered into,  
15 implemented, monitored, and enforced the conspiracy and associated agreements. These illicit  
16 activities were centered within, and for the most part occurred within, the County of Santa Clara.

17 16. Defendants' actively concealed their participation in the conspiracy, and  
18 actively concealed the existence of their unlawful agreements, in California. These active  
19 concealment efforts were centered within the County of Santa Clara.

20 17. California is the State in which Plaintiff's and class members' relationship  
21 with the Defendants is centered. More specifically, Santa Clara is the County in which Plaintiff's  
22 and class members' relationship with Defendants is centered. At least a majority of class  
23 members reside in California. At least 98% of class members were employed by Defendants who  
24 maintained (and continue to maintain) their principal places of business in Santa Clara.

25 18. Plaintiff and class members were injured by conduct occurring in, and  
26 emanating from, California. The overwhelming majority of the conduct causing the injuries  
27 suffered by Plaintiff and class members occurred within the County of Santa Clara.  
28

19. For these reasons, among others, California has significant contacts, and a significant aggregation of contacts, creating State interests, with all parties and the acts alleged herein.

20. California's substantial interests far exceed those of any other State.

#### IV. THE PARTIES

##### A. The Plaintiff

21. Plaintiff Mark Fichtner ("Plaintiff") is a citizen of the State of Arizona. From approximately May of 2008 through May of 2011, Plaintiff was a citizen of the State of Arizona and worked in the State of Arizona as a software engineer for Intel Corp. Plaintiff was injured in his business or property by reason of the violations alleged herein.

##### B. The Defendants

22. Defendant Adobe Systems Inc. ("Adobe") is a Delaware corporation with its principal place of business located at 345 Park Avenue, San Jose, California 95110.

23. Defendant Apple Inc. ("Apple") is a California corporation with its principal place of business located at 1 Infinite Loop, Cupertino, California 95014.

24. Defendant Google Inc. ("Google") is a Delaware corporation with its principal place of business located at 1600 Amphitheatre Parkway, Mountain View, California 94043.

25. Defendant Intel Corp. ("Intel") is a Delaware corporation with its principal place of business located at 2200 Mission College Boulevard, Santa Clara, California 95054.

26. Defendant Intuit Inc. ("Intuit") is a Delaware corporation with its principal place of business located at 2632 Marine Way, Mountain View, California 94043.

27. Defendant Lucasfilm Ltd. ("Lucasfilm") is a California corporation with its principal place of business located at 1110 Gorgas Ave., in San Francisco, California 94129.

28. Defendant Pixar is a California corporation with its principal place of business located at 1200 Park Avenue, Emeryville, California 94608.

29. Plaintiff alleges on information and belief that DOES 1-50, inclusive, were co-conspirators with other Defendants in the violations alleged in this Complaint and performed



1 acts and made statements in furtherance thereof. DOES 1-50 are corporations, companies,  
 2 partnerships, or other business entities that maintain their principal places of business in  
 3 California. Plaintiff is presently unaware of the true names and identities of those defendants  
 4 sued herein as DOES 1-50. Plaintiff will amend this Complaint to allege the true names of the  
 5 DOE defendants when he is able to ascertain them.

6 30. Plaintiff alleges on information and belief that DOES 51-200, inclusive,  
 7 were co-conspirators with other Defendants in the violations alleged in this Complaint and  
 8 performed acts and made statements in furtherance thereof. DOES 51-200 are residents of the  
 9 State of California and are corporate officers, members of the boards of directors, or senior  
 10 executives of Adobe, Apple, Google, Intel, Intuit, Lucasfilm, Pixar, and DOES 1-50. Plaintiff is  
 11 presently unaware of the true names and identities of those defendants sued herein as DOES 51-  
 12 200. Plaintiff will amend this Complaint to allege the true names of the DOE defendants when he  
 13 is able to ascertain them.

#### 14 **V. CLASS ACTION ALLEGATIONS**

15 31. This suit is brought as a class action pursuant to section 382 of the  
 16 California Code of Civil Procedure, on behalf of a class of:

17 All natural persons employed by Defendants in the United States on  
 18 a salaried basis during the period from January 1, 2005 through  
 19 January 1, 2010 (the "Class Period"). Excluded from the class are:  
 20 retail employees; corporate officers, members of the boards of  
 21 directors, and senior executives of Defendants who entered into the  
 illicit agreements alleged herein; and any and all judges and  
 justices, and chambers' staff, assigned to hear or adjudicate any  
 aspect of this litigation.

22 32. Plaintiff does not, as yet, know the exact size of the class. Based upon the  
 23 nature of the trade and commerce involved, Plaintiff believes that there are at least tens of  
 24 thousands of class members, and that class members are geographically dispersed throughout  
 25 California and the United States. Joinder of all members of the class, therefore, is not practicable.

26 33. There are questions of law and fact common to the class that predominate  
 27 over any questions that may affect only individual members of the class, including, but not  
 28 limited to:

- 1 (a) whether the conduct of Defendants violated the Cartwright Act;
- 2 (b) whether Defendants' conspiracy and associated agreements, or any
- 3 one of them, constitute a per se violation of the Cartwright Act;
- 4 (c) whether Defendants' agreements are void as a matter of law under
- 5 Section 16600;
- 6 (d) whether the conduct of Defendants violated the Unfair Competition
- 7 Law;
- 8 (e) whether Defendants fraudulently concealed their conduct;
- 9 (f) whether Defendants' conspiracy and associated agreements
- 10 restrained trade, commerce, or competition for skilled labor among Defendants;
- 11 (g) whether, under common principles of California antitrust law,
- 12 Plaintiff and the class suffered antitrust injury or were threatened with injury;
- 13 (h) the difference between the total compensation Plaintiff and the class
- 14 received from Defendants, and the total compensation Plaintiff and the class would have received
- 15 from Defendants in the absence of the illegal acts, contracts, combinations, and conspiracy
- 16 alleged herein;
- 17 (i) the effect of the conduct of Defendants upon, and the injury caused
- 18 to, the business or property of the Plaintiff and the class; and
- 19 (j) the type and measure of damages suffered by Plaintiff and the
- 20 Class.

21 34. Plaintiff will fairly and adequately protect the interests of the class because  
22 Plaintiff's claims are typical and representative of the claims of all members of the class.

23 35. There are no defenses of a unique nature that may be asserted against  
24 Plaintiff individually, as distinguished from the other members of the class, and the relief sought  
25 is common to the class. Plaintiff is typical of other members of the class, does not have any  
26 interest that is in conflict with or is antagonistic to the interests of the members of the class, and  
27 has no conflict with any other member of the class. Plaintiff has retained competent counsel  
28 experienced in antitrust litigation and class action litigation to represent himself and the class.



1           36. A class action is superior to other available methods for the fair and  
2 efficient adjudication of this controversy. In the absence of a class action, Defendants will retain  
3 the benefits of their wrongful conduct.

4 **VI. FACTUAL ALLEGATIONS**

5 **A. Trade And Commerce**

6           37. In a properly functioning and lawfully competitive labor market, each  
7 Defendant would compete for employees by soliciting current employees of one or more other  
8 Defendants. Defendants refer to this recruiting method as “cold calling.” Cold calling includes  
9 communicating directly in any manner (including orally, in writing, telephonically, or  
10 electronically) with another firm’s employee who has not otherwise applied for a job opening.

11           38. Cold calling is a particularly effective recruiting method because current  
12 employees of other companies are often unresponsive to other recruiting strategies.

13           39. Defendants and other high technology companies classify potential  
14 employees into two categories: first, those who are currently employed by rival firms and not  
15 actively seeking to change employers; and second, those who are actively looking for  
16 employment offers (either because they are unemployed, or because they are unsatisfied with  
17 their current employer). Defendants and other high technology companies value potential  
18 employees of the first category significantly higher than potential employees of the second  
19 category, because current satisfied employees tend to be more qualified, harder working, and  
20 more stable than those who are actively looking for employment.

21           40. In addition, a company searching for a new hire is eager to save costs and  
22 avoid risks by poaching that employee from a rival company. Through poaching, a company is  
23 able to take advantage of the efforts its rival has expended in soliciting, interviewing, and training  
24 skilled labor, while simultaneously inflicting a cost on the rival by removing an employee on  
25 whom the rival may depend.

26           41. For these reasons and others, cold calling is a key competitive tool  
27 companies use to recruit employees, particularly high technology employees with advanced skills  
28 and abilities.

1           42.     The practice of cold calling has a significant impact on employee  
2     compensation in a variety of ways. First, without receiving cold calls from rival companies,  
3     current employees lack information regarding potential pay packages and lack leverage over their  
4     employers in negotiating pay increases. When a current employee receives a cold call from a  
5     rival company with an offer that exceeds her current compensation, the current employee may  
6     either accept that offer and move from one employer to another, or use the offer to negotiate  
7     increased compensation from her current employer. In either case, the recipient of the cold call  
8     has an opportunity to use competition among potential employers to increase her compensation  
9     and mobility.

10           43.     Second, once an employee receives information regarding potential  
11     compensation from rival employers through a cold call, that employee is likely to inform other  
12     employees of her current employer. These other employees often use the information themselves  
13     to negotiate pay increases or move from one employer to another, despite the fact that they  
14     themselves did not receive a cold call.

15           44.     Third, cold calling a rival's employees provides information to the cold  
16     caller regarding its rival's compensation practices. Increased information and transparency  
17     regarding compensation levels tends to increase compensation across all current employees,  
18     because there is pressure to match or exceed the highest compensation package offered by rivals  
19     in order to remain competitive.

20           45.     Fourth, cold calling is a significant factor responsible for losing employees  
21     to rivals. When a company expects that its employees will be cold called by rivals with  
22     employment offers, the company will preemptively increase the compensation of its employees in  
23     order to reduce the risk that its rivals will be able to poach relatively undercompensated  
24     employees.

25           46.     The compensation effects of cold calling are not limited to the particular  
26     individuals who receive cold calls, or to the particular individuals who would have received cold  
27     calls but for the anticompetitive agreements alleged herein. Instead, the effects of cold calling  
28

1 (and the effects of eliminating cold calling, pursuant to agreement) commonly impact all salaried  
2 employees of the participating companies.

3 47. Defendants carefully monitor and manage their internal compensation  
4 levels to achieve certain goals, including: maintaining approximate compensation parity among  
5 employees within the same employment categories (for example, among junior software  
6 engineers); maintaining certain compensation relationships among employees across different  
7 employment categories (for example, among junior software engineers relative to senior software  
8 engineers); maintaining high employee morale and productivity; retaining employees; and  
9 attracting new and talented employees. To accomplish these objectives, Defendants set baseline  
10 compensation levels for different employee categories that apply to all employees within those  
11 categories. Defendants also compare baseline compensation levels across different employee  
12 categories. Defendants update baseline compensation levels regularly.

13 48. While Defendants sometimes engage in negotiations regarding  
14 compensation levels with individual employees, these negotiations occur from a starting point of  
15 the pre-existing and pre-determined baseline compensation level. The eventual compensation any  
16 particular employee receives is either entirely determined by the baseline level, or is profoundly  
17 influenced by it. In either case, suppression of baseline compensation will result in suppression  
18 of total compensation.

19 49. Thus, under competitive and lawful conditions, Defendants would use cold  
20 calling as one of their most important tools for recruiting and retaining skilled labor, and the use  
21 of cold calling among Defendants commonly impacts and increases total compensation and  
22 mobility of all Defendants' employees.

23 **B. Defendants' Conspiracy To Fix The Compensation Of Their Employees At**  
24 **Artificially Low Levels**

25 50. Defendants' conspiracy consisted of an interconnected web of express  
26 agreements, each with the active involvement and participation of a company under the control of  
27 Steven P. Jobs ("Steve Jobs") and/or a company that shared at least one member of Apple's board  
28 of directors. Defendants entered into the express agreements and entered into the overarching

1 conspiracy with knowledge of the other Defendants' participation, and with the intent of  
 2 accomplishing the conspiracy's objective: to reduce employee compensation and mobility  
 3 through eliminating competition for skilled labor.

4                   1.     **The Conspiracy Began With Secret and Express Agreements Between**  
 5                   **Pixar And Lucasfilm**

6                   51.     The conspiracy began with an agreement between senior executives of  
 7 Pixar and Lucasfilm to eliminate competition between them for skilled labor, with the intent and  
 8 effect of suppressing the compensation and mobility of their employees.

9                   52.     Pixar and Lucasfilm have a shared history. In 1986, Steve Jobs purchased  
 10 Lucasfilm's computer graphics division, established it as an independent company, and called it  
 11 "Pixar." Thereafter and until 2006, Steve Jobs remained C.E.O. of Pixar.

12                  53.     Before Steve Jobs's departure as C.E.O. of Pixar and beginning no later  
 13 than January 2005, senior executives of Pixar and Lucasfilm entered into at least three agreements  
 14 to eliminate competition between them for skilled labor. First, each agreed not to cold call each  
 15 other's employees. Second, each agreed to notify the other company when making an offer to an  
 16 employee of the other company, if that employee applied for a job notwithstanding the absence of  
 17 cold calling. Third, each agreed that if either made an offer to such an employee of the other  
 18 company, neither company would counteroffer above the initial offer. This third agreement was  
 19 created with the intent and effect of eliminating "bidding wars," whereby an employee could use  
 20 multiple rounds of bidding between Pixar and Lucasfilm to increase her total compensation.

21                  54.     Pixar and Lucasfilm reached these express agreements through direct and  
 22 explicit communications among senior executives. Pixar drafted the written terms of the  
 23 agreements in Emeryville, California and sent those terms to Lucasfilm. Pixar and Lucasfilm  
 24 then provided the written terms to management and certain senior employees with the relevant  
 25 hiring or recruiting responsibilities.

26                  55.     The three agreements covered all employees of the two companies, were  
 27 not limited by geography, job function, product group, or time period, and were not ancillary to  
 28 any legitimate collaboration between Pixar and Lucasfilm.

1           56. Senior executives of Pixar and Lucasfilm actively concealed their unlawful  
2 agreements. Employees of Pixar and Lucasfilm were not aware of, and did not agree to, the terms  
3 of the agreements between Pixar and Lucasfilm.

4           57. After entering into the agreements, senior executives of both Pixar and  
5 Lucasfilm monitored compliance and policed violations. For instance, in 2007, from its principal  
6 place of business in Emeryville, California, Pixar twice contacted Lucasfilm regarding suspected  
7 violations of their agreements. Lucasfilm responded by changing its conduct to conform to its  
8 anticompetitive agreements with Pixar. The senior executives of Pixar who monitored  
9 Lucasfilm's compliance and policed Lucasfilm's violations worked in Pixar's principal place of  
10 business in Emeryville, California.

11           58. Until no later than May of 2005, Lucasfilm employees were harmed  
12 primarily through the actions and inactions of Pixar, pursuant to Pixar's illicit agreements with  
13 Lucasfilm (agreements that were drafted in Emeryville, California). First, but for its agreements  
14 with Lucasfilm, Pixar would have cold called Lucasfilm employees from Pixar's principal place  
15 of business in Emeryville, California, where Pixar's management and senior employees with the  
16 relevant hiring or recruiting responsibilities worked. Instead, pursuant to agreement, Pixar (in  
17 Emeryville, California) directed its management and certain senior employees not to cold call  
18 Lucasfilm employees. Second, when Pixar (from Emeryville, California) made an offer to a  
19 Lucasfilm employee, Pixar (from Emeryville, California) notified Lucasfilm of the terms of the  
20 offer. Third, if Lucasfilm, upon receiving Pixar's notification, decided to match Pixar's offer to  
21 retain the employees in question, Pixar (from Emeryville, California) did not raise its offer  
22 beyond Pixar's initial bid.

23           59. Thus, until no later than May of 2005, the acts that reduced artificially the  
24 compensation of Lucasfilm employees occurred primarily in Pixar's offices in Emeryville,  
25 California. The majority of the documents evidencing these acts were created and maintained in  
26 Pixar's offices in Emeryville, California. The majority of the percipient witnesses are Pixar's  
27 management and senior recruiting personnel. The principal percipient witness, Steve Jobs,  
28 worked in Emeryville, California, and resided in the County of Santa Clara.



1                   60. After no later than May of 2005, and continuing until approximately  
2 January 1, 2010, Lucasfilm employees were also harmed by the conduct of the remaining  
3 Defendants, as hereafter alleged. The conduct of the remaining Defendants occurred principally  
4 in the County of Santa Clara.

5                   **2. Apple Enters Into A Similar Express Agreement With Adobe**

6                   61. Shortly after Pixar entered into the agreements with Lucasfilm, Apple  
7 (which was then also under the control of Steve Jobs) entered into an agreement with Adobe that  
8 was identical to the first agreement Pixar entered into with Lucasfilm. Apple and Adobe agreed  
9 to eliminate competition between them for skilled labor, with the intent and effect of suppressing  
10 the compensation and mobility of their employees.

11                  62. Beginning no later than May 2005, Apple and Adobe agreed not to cold  
12 call each other's employees.

13                  63. Senior executives of Apple and Adobe reached the agreement through  
14 direct and explicit communications. These executives then actively managed and enforced the  
15 agreement through further direct communications.

16                  64. This explicit agreement between Apple and Adobe was negotiated,  
17 finalized, implemented, and enforced in the County of Santa Clara.

18                  65. The agreement between Apple and Adobe concerned all Apple and all  
19 Adobe employees, was not limited by geography, job function, product group, or time period, and  
20 was not ancillary to any legitimate collaboration between the companies.

21                  66. Senior executives of Apple and Adobe actively concealed their unlawful  
22 agreement and their participation in the conspiracy. These concealment efforts occurred  
23 principally in the County of Santa Clara. Employees of Apple and Adobe were not aware of, and  
24 did not agree to, these restrictions.

25                  67. In complying with the agreement, Apple placed Adobe on its internal "Do  
26 Not Call List," which instructed Apple recruiters not to cold call Adobe employees. Adobe  
27 included Apple on its internal list of "Companies that are off limits," instructing its employees not  
28



1 to cold call employees of Apple. Both of these lists were created and maintained in the County of  
2 Santa Clara.

3                   3.     **Apple Enters Into an Express Agreement with Google To Suppress**  
4                   **Employee Compensation And Eliminate Competition**

5                   68.     The conspiracy expanded to include Google no later than 2006. Apple and  
6 Google agreed to eliminate competition between them for skilled labor, with the intent and effect  
7 of suppressing the compensation and mobility of their employees. Senior executives of Apple  
8 and Google expressly agreed, through direct communications, not to cold call each other's  
9 employees. During 2006, Arthur D. Levinson sat on the boards of both Apple and Google.

10                  69.     This explicit agreement between Apple and Google was negotiated,  
11 finalized, implemented, and enforced in the County of Santa Clara.

12                  70.     The agreement between Apple and Google concerned all Apple and all  
13 Google employees, was not limited by geography, job function, product group, or time period,  
14 and was not ancillary to any legitimate collaboration between the companies.

15                  71.     Apple and Google actively concealed their agreement and their  
16 participation in the conspiracy. These concealment efforts occurred principally in the County of  
17 Santa Clara. Employees were not informed of and did not agree to the restrictions.

18                  72.     To ensure compliance with the agreement, Apple placed Google on its  
19 internal "Do Not Call List," which instructed Apple employees not to cold call Google  
20 employees. In turn, Google placed Apple on its internal "Do Not Cold Call" list, and instructed  
21 relevant employees not to cold call Apple employees. Both of these lists were created and  
22 maintained in the County of Santa Clara.

23                  73.     Senior executives of Apple and Google monitored compliance with the  
24 agreement and policed violations. In February and March 2007, Apple contacted Google to  
25 complain about suspected violations of the agreement. In response, Google conducted an internal  
26 investigation and reported its findings back to Apple. These enforcement activities occurred in  
27 the County of Santa Clara.

28

1                   4.     **Apple Enters Into Another Express Agreement with Pixar**

2                   74.     Beginning no later than April 2007, Apple entered into an agreement with  
3     Pixar that was identical to its earlier agreements with Adobe and Google. Apple and Pixar agreed  
4     to eliminate competition between them for skilled labor, with the intent and effect of suppressing  
5     the compensation and mobility of their employees. Senior executives of Apple and Pixar  
6     expressly agreed, through direct communications, not to cold call each other's employees.

7                   75.     This explicit agreement between Apple and Pixar was negotiated, finalized,  
8     implemented, and enforced in the County of Santa Clara and the County of Alameda.

9                   76.     At this time, Steve Jobs continued to exert substantial control over Pixar.  
10     On January 24, 2006, Jobs announced that he had agreed to sell Pixar to the Walt Disney  
11     Company. After the deal closed, Jobs became the single largest shareholder of the Walt Disney  
12     Company, with over 6% of the company's stock. Jobs thereafter sat on Disney's board of  
13     directors and continued to oversee Disney's animation businesses, including Pixar.

14                  77.     The agreement between Apple and Pixar concerned all Apple and all Pixar  
15     employees, was not limited by geography, job function, product group, or time period, and was  
16     not ancillary to any legitimate collaboration between the companies.

17                  78.     Apple and Pixar actively concealed their agreement and their participation  
18     in the conspiracy. Employees were not informed of and did not agree to the restrictions.

19                  79.     To ensure compliance with the agreement, Apple placed Pixar on its  
20     internal "Do Not Call List," which instructed Apple employees not to cold call Pixar employees.  
21     Apple created and maintained this list in the County of Santa Clara. Pixar instructed its human  
22     resource personnel to adhere to the agreement and to preserve documentary evidence establishing  
23     that Pixar had not actively recruited Apple employees.

24                  80.     Senior executives of Apple and Pixar monitored compliance with the  
25     agreement and policed violations.

1                   **5.     Steve Jobs Attempts To Expand the Conspiracy to Include Palm Inc.**

2                   81.     In approximately August 2007, Steve Jobs contacted the C.E.O. of Palm  
3 Inc. ("Palm"), Edward T. Colligan ("Ed Colligan"), to propose that Apple and Palm agree to  
4 refrain from hiring each other's employees.

5                   82.     In the several months preceding August 2007, Apple and Palm cold called  
6 each other's employees and otherwise competed for each other's skilled labor. Apple hired  
7 approximately 2% of Palm's workforce, and Palm hired a valuable and highly talented Apple  
8 executive, Jon Rubinstein, among other Apple employees. This lawful competition led to  
9 increased compensation for employees of the companies and increased labor mobility and choice.

10                  83.     Steve Jobs sought to end competition between Palm and Apple for skilled  
11 labor. Steve Jobs communicated directly with Ed Colligan, stating that "We must do whatever  
12 we can" to stop cold calling and other competitive recruiting efforts between the companies.  
13 Steve Jobs attempted to intimidate Palm into agreeing to the proposal by threatening litigation,  
14 and stating that Apple had patents and more money than Palm.

15                  84.     Ed Colligan rebuffed Steve Jobs' efforts, telling him: "Your proposal that  
16 we agree that neither company will hire the other's employees, regardless of the individual's  
17 desires, is not only wrong, it is likely illegal."

18                  85.     Approximately all of the relevant events and communications regarding  
19 Steve Jobs' illicit offer to Palm, and Ed Colligan's refusal, occurred within the County of Santa  
20 Clara.

21                   **6.     Google Enters Into An Express Agreement With Intel**

22                  86.     In 2007, Google C.E.O. Eric Schmidt sat on Apple's board of directors,  
23 along with Arthur D. Levinson, who continued to sit on the boards of both Apple and Google.

24                  87.     Beginning no later than September 2007, Google entered into an agreement  
25 with Intel that was identical to Google's earlier agreement with Apple, and identical to Apple's  
26 earlier agreements with Adobe and Pixar. Google and Intel agreed to eliminate competition  
27 between them for skilled labor, with the intent and effect of suppressing the compensation and  
28

1 mobility of their employees. Senior executives of Google and Intel expressly agreed, through  
2 direct communications, not to cold call each other's employees.

3 88. This explicit agreement between Google and Intel was negotiated,  
4 finalized, implemented, and enforced in the County of Santa Clara.

5 89. The agreement between Google and Intel concerned all Google and all  
6 Intel employees, was not limited by geography, job function, product group, or time period, and  
7 was not ancillary to any legitimate collaboration between the companies. Google and Intel  
8 actively concealed their agreement and their participation in the conspiracy. These concealment  
9 efforts occurred principally in the County of Santa Clara. Employees were not informed of and  
10 did not agree to the restrictions.

11 90. To ensure compliance with the agreement, Google listed Intel on its "Do  
12 Not Cold Call" list and instructed Google employees not to cold call Intel employees. Intel also  
13 informed its relevant personnel about its agreement with Google, and instructed them not to cold  
14 call Google employees. Google's "Do Not Cold Call" list was created and maintained in the  
15 County of Santa Clara.

16 91. Senior executives of Google and Intel monitored compliance with the  
17 agreement and policed violations. These enforcement activities occurred in the County of Santa  
18 Clara.

19 **7. Google and Intuit Enter Into Another Express Agreement**

20 92. In June 2007, Google entered into an express agreement with Intuit that  
21 was identical to Google's earlier agreements with Intel and Apple, and identical to the earlier  
22 agreements between Apple and Adobe, and between Apple and Pixar. Google CEO Eric Schmidt  
23 sat on Apple's board of directors, along with Arthur D. Levinson, who continued to sit on the  
24 boards of both Apple and Google.

25 93. Google and Intuit agreed to eliminate competition between them for skilled  
26 labor, with the intent and effect of suppressing the compensation and mobility of their employees.  
27 Senior executives of Google and Intuit expressly agreed, through direct communications, not to  
28

1 cold call each other's employees. This explicit agreement between Google and Intuit was  
2 negotiated, finalized, implemented, and enforced in the County of Santa Clara.

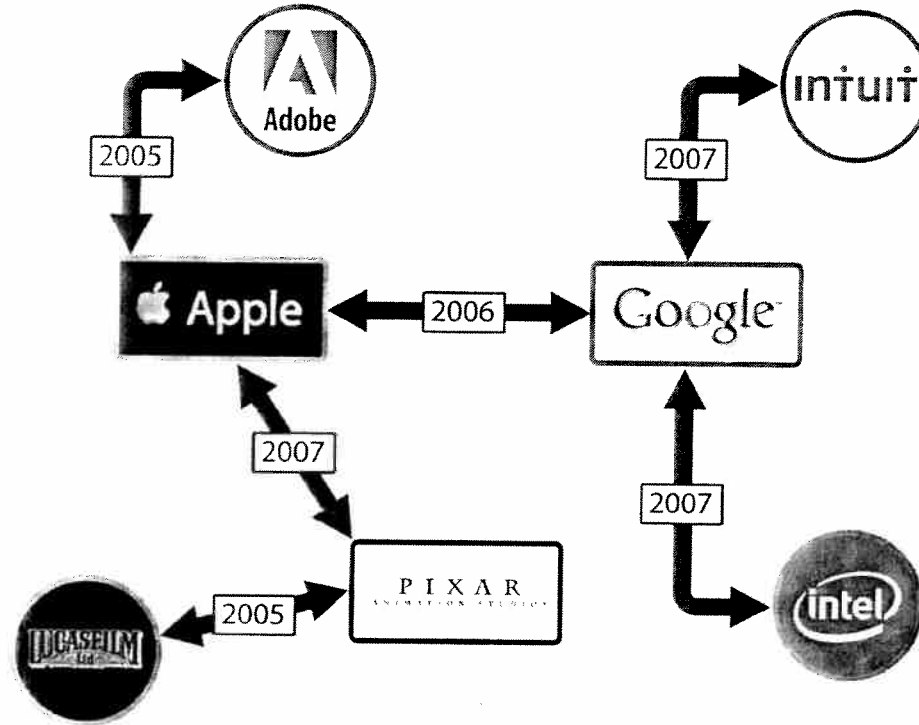
3 94. The agreement between Google and Intuit concerned all Google and all  
4 Intuit employees, was not limited by geography, job function, product group, or time period, and  
5 was not ancillary to any legitimate collaboration between the companies. Google and Intuit  
6 actively concealed their agreement and their participation in the conspiracy. These concealment  
7 efforts occurred principally in the County of Santa Clara. Employees were not informed of and  
8 did not agree to the restrictions.

9 95. To ensure compliance with the agreement, Google listed Intuit on its "Do  
10 Not Cold Call" list and instructed Google employees not to cold call Intuit employees. Intuit also  
11 informed its relevant personnel about its agreement with Google, and instructed them not to cold  
12 call Google employees.

13 96. Senior executives of Google and Intuit monitored compliance with the  
14 agreement and policed violations. These enforcement activities occurred in the County of Santa  
15 Clara.

C. Effects Of Defendants' Conspiracy On Plaintiff And The Class

97. Defendants eliminated competition for skilled labor by entering into the interconnected web of agreements, and the overarching conspiracy, alleged herein. These agreements are summarized graphically as follows:



Defendants entered into, implemented, and policed these agreements with the knowledge of the overall conspiracy, and did so with the intent and effect of fixing the compensation of the employees of participating companies at artificially low levels. For example, every agreement alleged herein directly involved a company either controlled by Steve Jobs, or a company that shared a member of its board of directors with Apple. As additional companies joined the conspiracy, competition among participating companies for skilled labor further decreased, and compensation and mobility of the employees of participating companies was further suppressed. These anticompetitive effects were the purpose of the agreements, and Defendants succeeded in lowering the compensation and mobility of their employees below what would have prevailed in a lawful and properly functioning labor market.



98. Defendants' conspiracy was an ideal tool to suppress their employees' compensation. Whereas agreements to fix specific and individual compensation packages would be hopelessly complex and impossible to monitor, implement, and police, eliminating entire categories of competition for skilled labor (that affected the compensation and mobility of all employees in a common and predictable fashion) was simple to implement and easy to enforce.

99. Plaintiff and each member of the class were harmed by each and every agreement herein alleged. The elimination of competition and suppression of compensation and mobility had a cumulative effect on all class members. For example, an individual who was an employee of Lucasfilm received lower compensation and faced unlawful obstacles to mobility as a result of not only the illicit agreements with Pixar, but also as a result of Pixar's agreement with Apple, and so on.

**D. The Investigation By The Antitrust Division Of The United States Department Of Justice And Subsequent Admissions By Defendants**

100. Beginning in approximately 2009, the Antitrust Division of the United States Department of Justice (the "DOJ") conducted an investigation into the employment practices of Defendants. The DOJ issued Civil Investigative Demands to Defendants that resulted in Defendants producing responsive documents to the DOJ. The DOJ also interviewed witnesses to certain of the agreements alleged herein.

101. After reviewing these materials, the DOJ concluded that Defendants had agreed to naked restraints of trade that were per se unlawful under the antitrust laws. The DOJ found that Defendants' agreements "are facially anticompetitive because they eliminated a significant form of competition to attract high tech employees, and, overall, substantially diminished competition to the detriment of the affected employees who were likely deprived of competitively important information and access to better job opportunities." The DOJ further found that the agreements "disrupted the normal price-setting mechanisms that apply in the labor setting."

1                   102. The DOJ also concluded that Defendants' agreements "were not ancillary  
2 to any legitimate collaboration" and were "much broader than reasonably necessary for the  
3 formation or implementation of any collaborative effort."

4                   103. On September 24, 2010, the DOJ filed a complaint regarding Defendants'  
5 agreements against Adobe, Apple, Google, Intel, Intuit, and Pixar. On December 21, 2010, the  
6 DOJ filed another complaint regarding Defendants' agreements, this time against Lucasfilm and  
7 Pixar. In both cases, the DOJ filed stipulated proposed final judgments in which Adobe, Apple,  
8 Google, Intel, Intuit, Lucasfilm, and Pixar agreed that the DOJ's complaints "state[] a claim upon  
9 which relief may be granted" under federal antitrust law.

10                   104. In the stipulated proposed final judgments, Adobe, Apple, Google, Intel,  
11 Intuit, Lucasfilm, and Pixar agreed to be "enjoined from attempting to enter into, maintaining or  
12 enforcing any agreement with any other person or in any way refrain from, requesting that any  
13 person in any way refrain from, or pressuring any person in any way to refrain from soliciting,  
14 cold calling, recruiting, or otherwise competing for employees of the other person." Defendants  
15 also agreed to a variety of enforcement measures and to comply with ongoing inspection  
16 procedures. The United States District for the District of Columbia entered the stipulated  
17 proposed final judgments on March 17, 2011 and June 3, 2011.

18                   105. After the DOJ's investigation became public in the fall of 2010,  
19 Defendants acknowledged participating in the agreements the DOJ alleged in its complaints.  
20 These acknowledgments included a statement on September 24, 2010 by Amy Lambert, associate  
21 general counsel for Google, who stated that, for years, Google had "decided" not to "'cold call'  
22 employees at a few of our partner companies." Lambert also said that a "number of other tech  
23 companies had similar 'no cold call' policies—policies which the U.S. Justice Department has  
24 been investigating for the past year."

25                   106. The DOJ did not seek monetary penalties of any kind against Defendants,  
26 and made no effort to compensate employees of the Defendants who were harmed by Defendants'  
27 anticompetitive conduct.  
28

107. Without this class action, Plaintiff and the class will be unable to obtain compensation for the harm they suffered, and Defendants will retain the benefits of their unlawful conspiracy.

**FIRST CLAIM FOR RELIEF**  
*(Violation of the Cartwright Act, Cal. Bus. & Prof. Code §§ 16720, et seq.)*

108. Plaintiff, on behalf of himself and all others similarly situated, realleges and incorporates herein by reference each of the allegations contained in the preceding paragraphs of this Complaint, and further allege against Defendants and each of them as follows:

109. Defendants entered into and engaged in an unlawful trust in restraint of the trade and commerce described above in violation of California Business and Professions Code section 16720. Beginning no later than January 2005 and continuing at least through 2009, Defendants engaged in continuing trusts in restraint of trade and commerce in violation of the Cartwright Act.

110. Defendants' trusts have included concerted action and undertakings among the Defendants with the purpose and effect of: (a) fixing the compensation of Plaintiff and the Class at artificially low levels; and (b) eliminating, to a substantial degree, competition among Defendants for skilled labor.

111. As a direct and proximate result of Defendants' combinations and contracts to restrain trade and eliminate competition for skilled labor, members of the class have suffered injury to their property and have been deprived of the benefits of free and fair competition on the merits.

112. The unlawful trust among Defendants has had the following effects, among others:

(a) competition among Defendants for skilled labor has been suppressed, restrained, and eliminated; and

(b) Plaintiff and class members have received lower compensation from Defendants than they otherwise would have received in the absence of Defendants' unlawful

1 trust, and, as a result, have been injured in their property and have suffered damages in an amount  
2 according to proof at trial.

3 113. Plaintiff and members of the Class are "persons" within the meaning of the  
4 Cartwright Act as defined in section 16702.

5 114. The acts done by each Defendant as part of, and in furtherance of, their  
6 contracts, combinations or conspiracies were authorized, ordered, or done by their respective  
7 officers, directors, agents, employees, or representatives while actively engaged in the  
8 management of each Defendant's affairs.

9 115. Defendants' contracts, combinations and/or conspiracies are per se  
10 violations of the Cartwright Act.

11 116. Accordingly, Plaintiff and members of the class seek three times their  
12 damages caused by Defendants' violations of the Cartwright Act, the costs of bringing suit,  
13 reasonable attorneys' fees, and a permanent injunction enjoining Defendants' from ever again  
14 entering into similar agreements in violation of the Cartwright Act.

15 **SECOND CLAIM FOR RELIEF**  
16 ***(Violation of Cal. Bus. & Prof. Code § 16600)***

17 117. Plaintiff, on behalf of himself and all others similarly situated, realleges  
18 and incorporates herein by reference each of the allegations contained in the preceding paragraphs  
19 of this Complaint, and further allege against Defendants and each of them as follows:

20 118. Defendants entered into, implemented, and enforced express agreements  
21 that are unlawful and void under Section 16600.

22 119. Defendants' agreements and conspiracy have included concerted action  
23 and undertakings among the Defendants with the purpose and effect of: (a) reducing open  
24 competition among Defendants for skilled labor; (b) reducing employee mobility; (c) eliminating  
25 opportunities for employees to pursue lawful employment of their choice; and (d) limiting  
26 employee professional betterment.  
27  
28

120. Defendants' agreements and conspiracy are contrary to California's settled legislative policy in favor of open competition and employee mobility, and are therefore void and unlawful.

121. Defendants' agreements and conspiracy were not intended to protect and were not limited to protect any legitimate proprietary interest of Defendants.

122. Defendants agreements and conspiracy do not fall within any statutory exception to Section 16600.

123. The acts done by each Defendant as part of, and in furtherance of, their contracts, combinations or conspiracies were authorized, ordered, or done by their respective officers, directors, agents, employees, or representatives while actively engaged in the management of each Defendant's affairs.

124. Accordingly, Plaintiff and members of the class seek a judicial declaration that Defendants' agreements and conspiracy are void as a matter of law under Section 16600, and a permanent injunction enjoining Defendants' from ever again entering into similar agreements in violation of Section 16600.

**THIRD CLAIM FOR RELIEF**  
***(Unfair Competition in Violation of Cal. Bus. & Prof. Code §§ 17200, et seq.)***

125. Plaintiff, on behalf of himself and all others similarly situated, realleges and incorporates herein by reference each of the allegations contained in the preceding paragraphs of this Complaint, and further alleges against Defendants as follows:

126. Defendants' actions to restrain trade and fix the total compensation of their employees constitute unfair competition and unlawful, unfair, and fraudulent business acts and practices in violation of California Business and Professional Code sections 17200, *et seq.*

127. The conduct of Defendants in engaging in combinations with others with the intent, purpose, and effect of creating and carrying out restrictions in trade and commerce; eliminating competition among them for skilled labor; and fixing the compensation of their employees at artificially low levels, constitute and was intended to constitute unfair competition



1 and unlawful, unfair, and fraudulent business acts and practices within the meaning of California  
2 Business and Professions Code section 17200.

3 128. Defendants also violated California's Unfair Competition Law by violating  
4 the Cartwright Act and/or by violating Section 16600.

5 129. As a result of Defendants' violations of Business and Professions Code  
6 section 17200, Defendants have unjustly enriched themselves at the expense of Plaintiff and the  
7 Class. The unjust enrichment continues to accrue as the unlawful, unfair, and fraudulent business  
8 acts and practices continue.

9 130. To prevent their unjust enrichment, Defendants and their co-conspirators  
10 should be required pursuant to Business and Professions Code sections 17203 and 17204 to  
11 disgorge their illegal gains for the purpose of making full restitution to all injured class members  
12 identified hereinabove. Defendants should also be permanently enjoined from continuing their  
13 violations of Business and Professions Code section 17200.

14 131. The acts and business practices, as alleged herein, constituted and  
15 constitute a common, continuous, and continuing course of conduct of unfair competition by  
16 means of unfair, unlawful, and/or fraudulent business acts or practices within the meaning of  
17 California Business and Professions Code section 17200, *et seq.*, including, but in no way limited  
18 to, violations of the Cartwright Act and/or Section 16600.

19 132. Defendants' acts and business practices as described above, whether or not  
20 in violation of the Cartwright Act and/or Section 16600 are otherwise unfair, unconscionable,  
21 unlawful, and fraudulent.

22 133. Accordingly, Plaintiff, on behalf of himself and all others similarly  
23 situated, requests the following classwide equitable relief:

24 (a) that a judicial determination and declaration be made of the rights  
25 of Plaintiff and the class members, and the corresponding responsibilities of Defendants;

26 (b) that Defendants be declared to be financially responsible for the  
27 costs and expenses of a Court-approved notice program by mail, broadcast media, and publication  
28 designed to give immediate notification to class members; and



(c) requiring disgorgement and/or imposing a constructive trust upon Defendants' ill-gotten gains, freezing Defendants' assets, and/or requiring Defendants to pay restitution to Plaintiff and to all members of the class of all funds acquired by means of any act or practice declared by this Court to be an unlawful, unfair, or fraudulent.

### **PRAYER FOR RELIEF**

WHEREFORE, Plaintiff prays that this Court enter judgment on his behalf and that of the class by adjudging and decreeing that:

1. This action may be maintained as a class action under California Code of Civil Procedure section 382 and California Rule of Court 3.760, *et seq.*, certifying Plaintiff as representative of the class and designating his counsel as counsel for the class;

2. Defendants have engaged in a trust, contract, combination, or conspiracy in violation of California Business and Professions Code section 16750(a), and that Plaintiff and the members of the class have been damaged and injured in their business and property as a result of this violation;

3. The alleged combinations and conspiracy be adjudged and decreed to be per se violations of the Cartwright Act;

4. Plaintiff and the members of the class he represents recover threefold the damages determined to have been sustained by them as a result of the conduct of Defendants, complained of herein as provided in California Business and Professions Code section 16750(a), and that judgment be entered against Defendants for the amount so determined;

5. The alleged combinations and conspiracy be adjudged void and unlawful under Section 16600;

6. The conduct of Defendants constitutes unlawful, unfair, and/or fraudulent business practices within the meaning of California's Unfair Competition Law, California Business and Professions Code section 17200, *et seq.*;

7. Judgment be entered against Defendants and in favor of Plaintiff and each member of the class he represents, for restitution and disgorgement of ill-gotten gains as allowed

1 by law and equity as determined to have been sustained by them, together with the costs of suit,  
2 including reasonable attorneys' fees;

3 8. For prejudgment and post-judgment interest;

4 9. For equitable relief, including a judicial determination of the rights and  
5 responsibilities of the parties;

6 10. For attorneys' fees;

7 11. For costs of suit; and

8 12. For such other and further relief as the Court may deem just and proper.

9 **JURY DEMAND**

10 Plaintiff hereby demands a jury trial for all issues so triable.

11  
12 Dated: June 30, 2011

LIEFF, CABRASER, HEIMANN & BERNSTEIN, LLP

13  
14  
15 By: 

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